



# Pivotal Point Capital

Cryptocurrency & Blockchain-focused Hedge Fund

Management Presentation

# Fund Overview

Pivotal Point Capital invests in a strategic portfolio of assets that deploys the following strategies:

- Purchasing and holding specific, highly researched digital tokens for long term appreciation
- Using advanced algorithms and AI technology/software to trade digital currencies up to hundreds of times per day, producing daily profits
- Utilizing proprietary rebalancing portfolio software to automate the process of taking gains on digital tokens that have risen significantly while simultaneously "capturing the dip" on other tokens that are showing volatility
- Diversifying across sectors, including blockchain infrastructure, defi projects, financial services, cloud storage, and entertainment
- Maximizing yield farming and staking opportunities for safe and consistent returns on capital

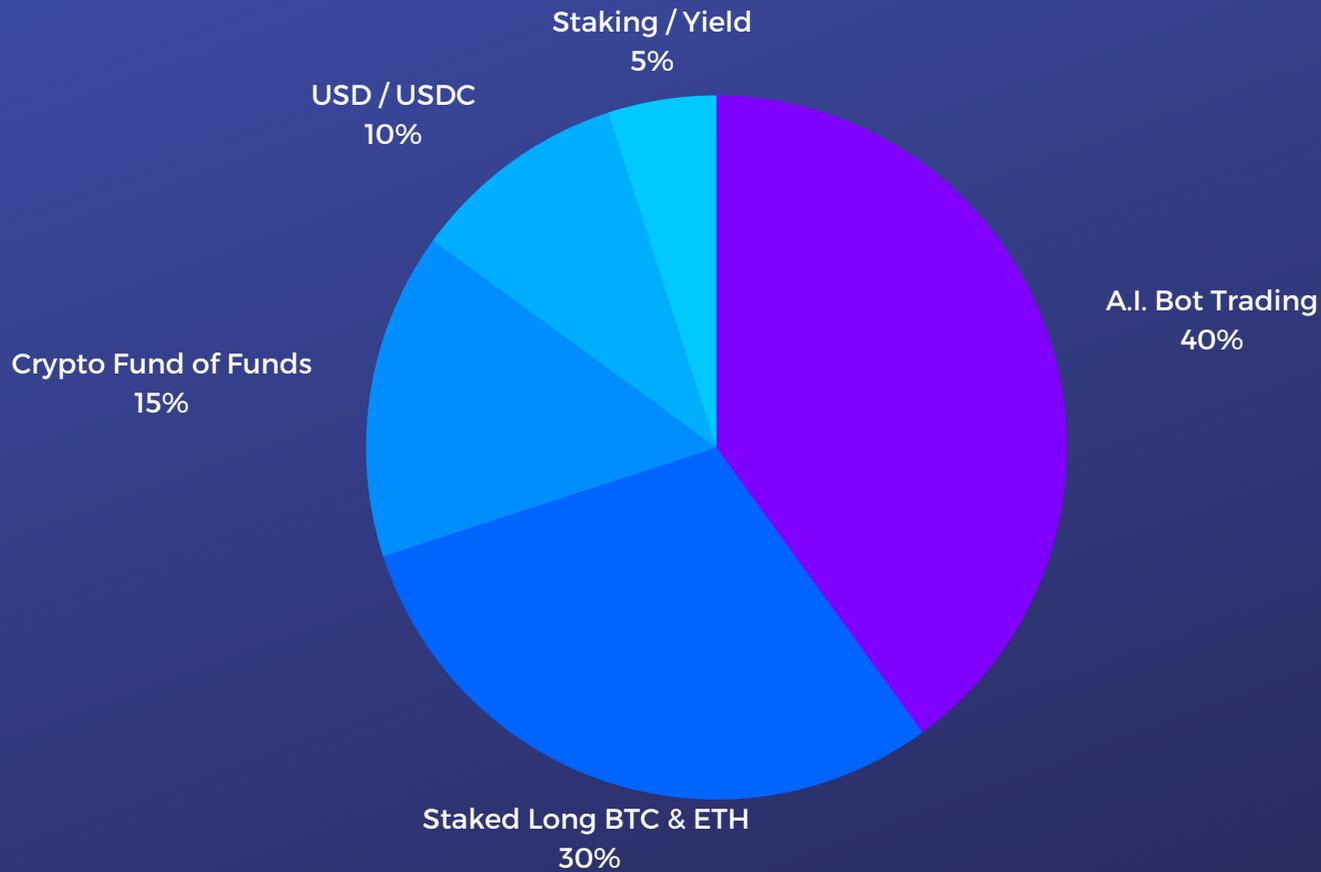


PIVOTAL POINT

# Why Crypto & Blockchain?

- **Decentralization:** One of the key features of blockchain technology is decentralization, which eliminates the need for intermediaries and centralized authorities to verify and validate transactions. This can potentially disrupt many industries, such as finance, real estate, supply chain management, and more. Decentralized systems can enable trust between parties that may not trust each other, which can revolutionize the way we conduct business
- **Diversification:** Cryptocurrencies provide an opportunity to diversify your investment portfolio beyond traditional assets such as stocks, bonds, and real estate. The low correlation between cryptocurrency and other asset classes means that adding cryptocurrency to your portfolio could potentially reduce overall risk
- **Security:** Blockchain's secure and tamper-resistant nature makes it an ideal solution for storing and sharing sensitive information, such as personal data, medical records, financial information, and more. With the use of advanced cryptographic algorithms, blockchain technology can ensure the integrity and privacy of data
- **Transparency:** The transparency of the blockchain, with all transactions being recorded and publicly available, has the potential to significantly improve accountability and reduce corruption. While we have seen our share of bad actors in the space, the underlying transparency of blockchain enables greater visibility into supply chains, helping to combat issues such as human rights violations, environmental degradation, and the use of conflict minerals. As blockchain technology becomes more widely adopted, it has the potential to transform the way we conduct business, finance, governance, and social interactions

# Strategic Portfolio Construction



Approx 40% - AI Trading Strategy Using Bitstamp (more detail on next slides)

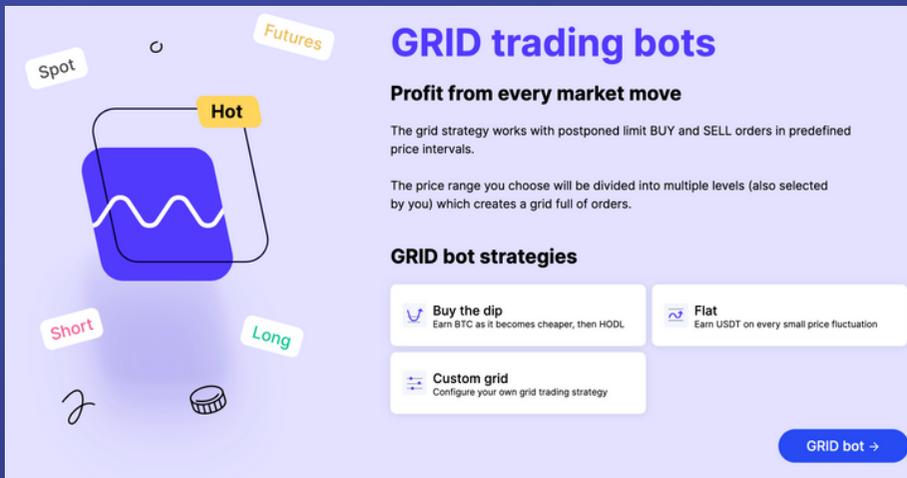
Approx 30% - Long term appreciation of BTC & ETH strategy

Approx 15% - Crypto Fund of Funds to add diversification and reduce risk

Approx 10% - USD or top Stable Coin ready to deploy for buying opportunities

Approx 5% - Staking or Yield Farming for consistent cash flow and APY

# Bitsgap - Advanced AI Trading Software



The screenshot shows the 'GRID trading bots' section of the Bitsgap interface. On the left, there is a diagram with a blue square containing a white wavy line representing price fluctuations. The square is labeled 'Hot' at the top. Surrounding the square are four labels: 'Spot' (top left), 'Futures' (top right), 'Short' (bottom left), and 'Long' (bottom right). Below the diagram are two small icons: a coin and a stack of coins. The main text area on the right is titled 'GRID trading bots' and includes a sub-heading 'Profit from every market move'. Below this, there is a paragraph explaining the grid strategy: 'The grid strategy works with postponed limit BUY and SELL orders in predefined price intervals. The price range you choose will be divided into multiple levels (also selected by you) which creates a grid full of orders.' Underneath, there is a section titled 'GRID bot strategies' with three options: 'Buy the dip' (Earn BTC as it becomes cheaper, then HODL), 'Flat' (Earn USDT on every small price fluctuation), and 'Custom grid' (Configure your own grid trading strategy). At the bottom right, there is a blue button labeled 'GRID bot →'.

## GRID trading bots

**Profit from every market move**

The grid strategy works with postponed limit BUY and SELL orders in predefined price intervals.

The price range you choose will be divided into multiple levels (also selected by you) which creates a grid full of orders.

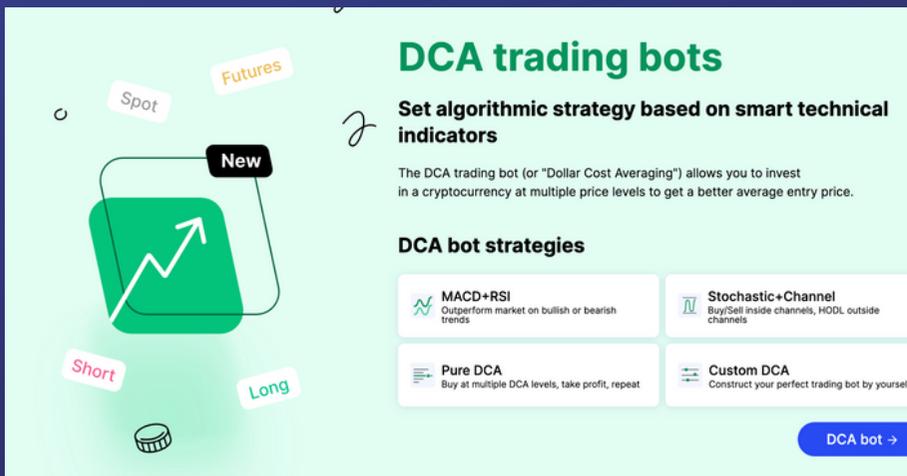
### GRID bot strategies

- Buy the dip**  
Earn BTC as it becomes cheaper, then HODL
- Flat**  
Earn USDT on every small price fluctuation
- Custom grid**  
Configure your own grid trading strategy

[GRID bot →](#)

## What is Bitsgap?

Bitsgap is a trading platform that provides demo trades, portfolio management, arbitrage, and cryptocurrency trading on your own preferred exchange (we only use Coinbase Pro & Kraken). The company specializes in digital currency, investing, bitcoin, fintech, analytics, and more. Founded in 2017 and based in Estonia.



The screenshot shows the 'DCA trading bots' section of the Bitsgap interface. On the left, there is a diagram with a green square containing a white upward-trending arrow representing price growth. The square is labeled 'New' at the top. Surrounding the square are four labels: 'Spot' (top left), 'Futures' (top right), 'Short' (bottom left), and 'Long' (bottom right). Below the diagram are two small icons: a coin and a stack of coins. The main text area on the right is titled 'DCA trading bots' and includes a sub-heading 'Set algorithmic strategy based on smart technical indicators'. Below this, there is a paragraph explaining the DCA strategy: 'The DCA trading bot (or "Dollar Cost Averaging") allows you to invest in a cryptocurrency at multiple price levels to get a better average entry price.' Underneath, there is a section titled 'DCA bot strategies' with four options: 'MACD+RSI' (Outperform market on bullish or bearish trends), 'Stochastic+Channel' (Buy/Sell inside channels, HODL outside channels), 'Pure DCA' (Buy at multiple DCA levels, take profit, repeat), and 'Custom DCA' (Construct your perfect trading bot by yourself). At the bottom right, there is a blue button labeled 'DCA bot →'.

## DCA trading bots

**Set algorithmic strategy based on smart technical indicators**

The DCA trading bot (or "Dollar Cost Averaging") allows you to invest in a cryptocurrency at multiple price levels to get a better average entry price.

### DCA bot strategies

- MACD+RSI**  
Outperform market on bullish or bearish trends
- Stochastic+Channel**  
Buy/Sell inside channels, HODL outside channels
- Pure DCA**  
Buy at multiple DCA levels, take profit, repeat
- Custom DCA**  
Construct your perfect trading bot by yourself

[DCA bot →](#)

## How secure is the software?

Bitsgap is extremely secure and uses complex passwords, hardware security keys/FIDO2 as Two Factor Authentication (2FA), and the RSA 2048 encryption to protect all user data. The platform has been used by more than 500,000 traders worldwide and has processed over \$300B in trades. Bitsgap has an Excellent rating on TrustPilot with 4.5 out of 5 stars.

# Hedging Volatility + Generating Profits in All Market Cycles

Smart algorithmic orders, available on all exchanges in one interface

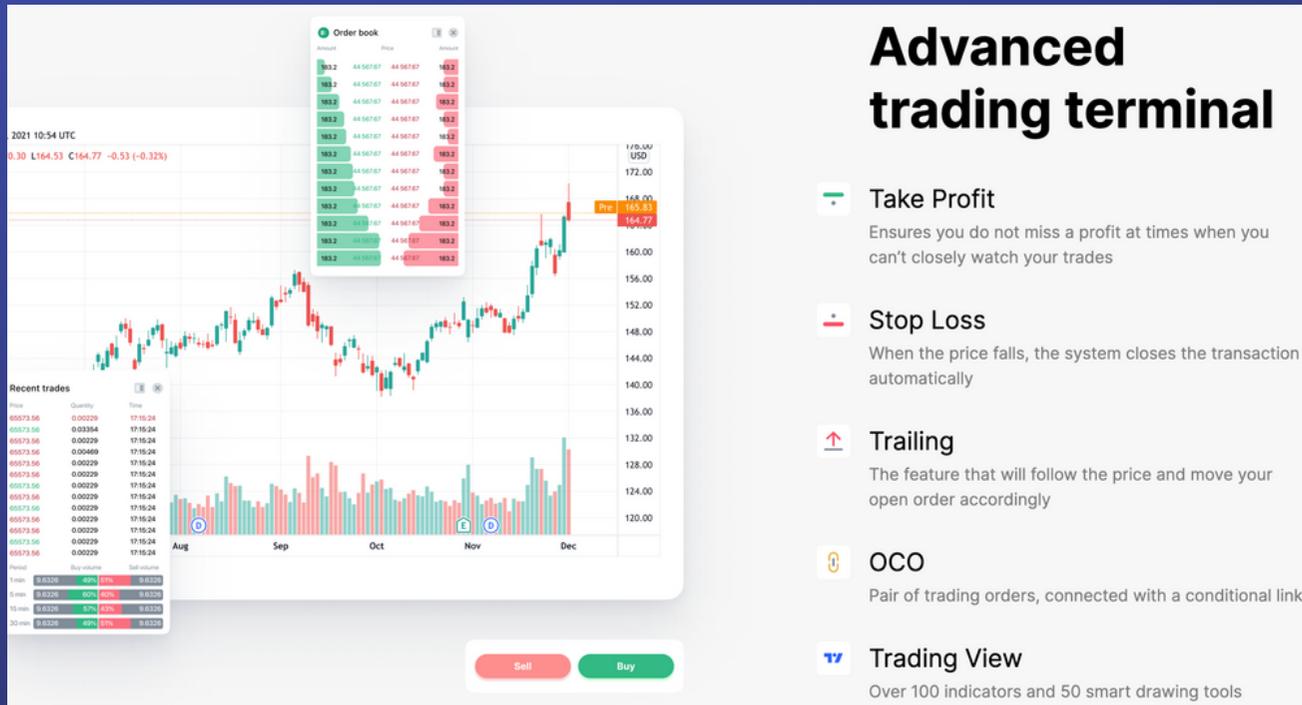


\$ 10 049.89 +9.89% | Sum. current value: \$ 102 122.44 | Show values in | Profit CCY | USD

Current value	Bot profit	Avg. daily	Total PNL	Txns / Time	Status
8 396.9 USD	8.91% 745.3 USD	0.37% 31.05 USD	8.4% 703.37 USD	2224 24d 1h	Active TU TD
9 551.12 USD	3.29% 311.69 USD	0.13% 12.98 USD	3.25% 308.22 USD	954 24d 1h	Active TU TD
11 031.38 USD	2.8% 303.76 USD	0.11% 12.65 USD	2.7% 293.11 USD	828 24d 2h	Active TU TD
10 955.1 USD	8.44% 907.47 USD	0.35% 37.81 USD	8.37% 900.59 USD	1624 24d 2h	Active TU TD
11 149.89 USD	2.77% 301.46 USD	0.11% 12.56 USD	2.4% 262.46 USD	824 24d 2h	Active TU TD
SOL / USD GRID	8 226.6 USD 9.36% 763.43 USD	0.38% 31.8 USD	8.72% 712.02 USD	2754 24d 2h	Active TU TD
QNT / USD GRID	14 530.09 USD 14.78% 2 172.02 USD	0.21% 31.94 USD	16.76% 2 463.7 USD	2921 2m 7d	Active TU TD
APE / USD GRID	13 930.86 USD 21.71% 3 050.92 USD	0.28% 40.14 USD	21.83% 3 069.05 USD	5707 2m 15d	Active TU TD

- AI software is set up to make trades on autopilot, based on specific KPIs
- Co-Managers have tested dozens of parameters over the course of a year to determine the most profitable trades
- Profits are generated in all market conditions, whether the market trails up, down, or sideways
- Although we have access to unlimited trading bots, we only elect to trade the top 10-25 cryptocurrencies
- The above screenshot is from our incubation period which averaged 9% monthly returns, even as crypto markets were stagnant or down for the period.

# Security, Safety, and Risk Mitigation



- Security and Safety are Priority #1
- Drawdown and Risk Mitigation are Priority #2 - which is why we set specific control limits and stop losses to protect investors
- Our incubation period of 1-year allowed us to test our portfolio theories with over \$100,000 of our own money and learn the most strategic controls to maximize gains and minimize risk
- Only top tier assets are researched and deployed to our trading bots

# Strategic Fund Partners



## Fund Administrator

NAV is the Industry's Leading Cryptocurrency Fund Administrator. NAV's depth and breadth of crypto experience offers distinct advantages in crypto-focused technology and dedicated in-house resources.



## Tax & Financial Audits

Armanino is the global leader in digital asset solutions, providing innovative, best-in-class products and services for the industry since 2014.



## Legal & Compliance

GRSM is an award-winning law firm and the first in the US to establish offices in all 50-states.

# Investor Onboarding

The screenshot shows the Nova website homepage. At the top left is the Nova logo, followed by navigation links for Solutions, Product, Company, and Contact Us. On the top right, there are icons for a moon and a gear, a Sign In link, and a Schedule a demo button. The main content area features the heading "Financial infrastructure for private markets" and a sub-headline: "Eliminate paperwork, streamline compliance, and impress customers on Nova's platform." Below this is a Request a demo button. To the right is an illustration of a laptop and several documents. At the bottom, it says "Trusted by industry-leading firms" and lists logos for CIRCLE, VanEck, galaxy, and NYDIG.

We have partnered with Nova for seamless and compliant investor onboarding.

Our simple and efficient onboarding workflow will outline all the key fund documents, and allows you to have a private, secure, and easy to use data room that you can even share with others on your team.

# Fund Co-Managers



**Austin L. Wright**  
**Co-Manager**

Mr. Wright has been investing in cryptocurrencies and blockchain technologies since mid 2013. He purchased his first Bitcoin at just \$700 and has since gone on to make and re-invest millions of his own capital. Mr. Wright is now focused on portfolio theory and highly advanced trading strategies. He holds a Certificate of Specialization in Finance & Accounting from Harvard Business School Online.



**Corey M. Carbon**  
**Co-Manager**

Mr. Carbon has been working and investing in the financial services industry since 2005. He ran his own insurance agency for 7 years and started his own investment fund in 2020, with an annual return of 175% in 2021. His main focus is on advanced trading strategies and deep analysis of blockchain projects. He is currently enrolled in the Executive Education program at the University of Penn Wharton School.

# Team & Advisors



## **Thomas Carbon - Corporate Business Advisor**

- 30+ Years experience with Fortune 500 Companies in the areas of business development, acquisitions & integration
- U.S. Navy Veteran
- B.S Degree in Business Administration from the University of Nebraska.



## **Lawrence Cohen - Special Counsel**

- J.D. University at Buffalo School of Law and a B.A., cum laude, in History from Brooklyn College, City University of New York
- Over 30-years practicing general business law, securities and capital markets regulatory matters, franchising, and healthcare
- Recognized at Top Lawyer in Phoenix Magazine 2022



## **Angela Bregaudit - Admin & Client Relations Director**

- Ms. Bregaudit has experience working with well known entities such as Lloyd's of London
- Provides valuable insight into streamlining work-flow efficiencies and client relations
- B.S. degree in Business Administration from California State University, Los Angeles.

# Term Sheet & Key Facts

Minimum Investment	\$100,000
Management Fee	2% AUM
Performance Fee	20%
Highwater Mark	Yes
Lockup	1 year + 1 day
Reporting	Monthly
Hurdle Rate	2% per Quarter
Fund Administrator	NAV Consulting
Audited Financials	Armanino CPA
Legal & Compliance	Gordon & Rees, Skully, Mansukhani, LLP
Vehicles	Delaware, LLC.
Eligibility	Accredited Investors



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